



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Awarding Bid for Medical Products for Sunny Hill Nursing Home

WHEREAS, in order to receive the most competitive price available, the Will County Executive's Office solicited bids for medical products for Sunny Hill Nursing Home, and

WHEREAS, on October 4, 2016 the Will County Executive's Office opened three (3) proposals for medical products for Sunny Hill, and

WHEREAS, after reviewing such proposals, the recommendation is to split the award between three Vendors: Medline Industries, Mundelein, IL; Professional Medical, New Lenox, IL; and McKesson Medical, Golden Valley, MN, for an approximate annual grand total of all the vendors in the amount of \$106,190.81, and

WHEREAS, the Public Health & Safety Committee concurs with this request.

NOW, THEREFORE, BE IT RESOLVED, that the Will County Board hereby authorizes the County Executive to award the contracts for medical products for Sunny Hill Nursing Home to the lowest responsible bidders of: Medline Industries, Mundelein, IL; Professional Medical, New Lenox, IL; and McKesson Medical, Golden Valley, MN, for an approximate annual grand total of all the vendors in the amount of \$106,190.81. This grand total could vary depending upon resident population and actual need. The contract period will begin on December 1, 2016 through and including November 30, 2017, with two (2) optional one (1) year contract renewals, if the County so chooses.

BE IT FURTHER RESOLVED, that such purchases shall be funded through the Sunny Hill Nursing Home Budget.

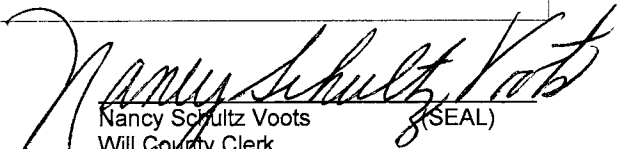
BE IT FURTHER RESOLVED, that the Preamble of this Resolution is hereby adopted as if fully set herein. This Resolution shall be in full force and effect upon its passage and approval as provided by law.

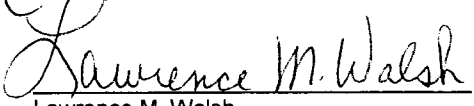
Adopted by the Will County Board this 17th day of November, 2016.

AYES:	Howard, Ogalla, Moustis, Moran, Rice, Harris, Traynere, Bennefield, Fritz, Freitag, Gould, Balich, Fricilone, Brooks Jr., Parker, Staley-Ferry, Wilhelmi, Hart, Maher, Tuminello, Weigel, Ferry
ABSENT:	Singer, Winfrey, Collins
LEFT MEETING:	Babich

Result: Approved - [Unanimous]

Approved this 29th day of November, 2016.


Nancy Schultz Voots (SEAL)
Will County Clerk


Lawrence M. Walsh
Will County Executive

FROM THE DESK OF
RITA WEISS
PURCHASING DIRECTOR

BID HISTORY

ITEM: 2017-10 MEDICAL PRODUCTS

DEPARTMENT: SUNNY HILL NURSING HOME

BID LETTING: SEPTEMBER 13, 2016

PUBLISHED NOTICE: SEPTEMBER 15, 2016, HERALD NEWS & DEMAND STAR INTERNET

FUNDING SOURCE: SUNNY HILL NURSING HOME BUDGET

BID OPENING: OCTOBER 4, 2016, 11:10 A.M.

LOCATION: WILL COUNTY OFFICE BUILDING
302 N. CHICAGO STREET
JOLIET, ILL. 60432

BIDDING RESULTS:

NUMBER RELEASED: 26 + INTERNET NUMBER RETURNED: 4

<u>BIDDER:</u>	<u>TOTAL PRICE:</u>
Medline, Mundelein, IL	\$ 125,915.67 Complete Bid
Professional Medical, New Lenox, IL	\$ 126,804.71 Partial Bid
McKesson Medical, Golden Valley, MN	\$ 194,560.75 Complete Bid
Briggs Medical Service Company, West Des Moines, IA	No Bid

Recommendation from Karen Sorbero, SHNH Administrator, is to **split the award** between the three (3) vendors listed above in bold. The **grand total** of the three vendors comes to **approximately \$106,190.81 annually**, based on resident population and need, which is an approximate savings of \$19,724.85 over single award.

Vendors were awarded items as follows for an **approximate** annual cost:

Medline	42 Items	\$ 64,502.12
Professional Medical	31 Items	\$ 25,747.39
McKesson Medical	16 Items	\$ <u>15,941.31</u>
		\$ 106,190.81

These totals could vary depending on resident population and need. The contract period will begin December 1, 2016 through November 30, 2017, with two (2) optional one (1) year renewals, if the county so chooses.

Attachment: award docs (16-349 : Awarding Bid for Medical Products for Sunny Hill Nursing Home)

BID TABULATION SHEET

DEPARTMENT: 2017-10 SHNH, MEDICAL PRODUCTS


DUE: 10-04-16, 11:00 A.M. OPENED: 10-04-16, 11:10 A.M.

BIDDER	REQUIREMENTS	TOTAL COST	% OF INC YR 2 & 3
Medline <i>Mike Clandro</i> Mundelein, IL	Bond: 10% PC: <input checked="" type="checkbox"/> Add. Rec'd: <input checked="" type="checkbox"/> Signed: <input checked="" type="checkbox"/>	PARTIAL BID COMPLETE BID <input checked="" type="checkbox"/> \$ 119,907.31	2 ND yr 29% 3 RD yr 30% DISC N/A
Briggs Clive, IA <i>NO Bid</i>	Bond: PC: Add. Rec'd: Signed:	PARTIAL BID COMPLETE BID \$ NO Bid	2 ND yr 3 RD yr DISC
Professional Medical New Lenox, IL	Bond: \$ 12,700 (check) PC: <input checked="" type="checkbox"/> Add. Rec'd: <input checked="" type="checkbox"/> Signed: <input checked="" type="checkbox"/>	PARTIAL BID COMPLETE BID \$ 126,957.47	2 ND yr 0% 3 RD yr 30% DISC N/A
McKesson Medical Surgical Richmond, VA	Bond: 10% PC: <input checked="" type="checkbox"/> Add. Rec'd: <input checked="" type="checkbox"/> Signed: <input checked="" type="checkbox"/>	PARTIAL BID COMPLETE BID \$ 144,066.29	2 ND yr 0 3 RD yr 29% DISC N/A
	Bond: PC: Add. Rec'd: Signed:	PARTIAL BID COMPLETE BID \$	2 ND yr 3 RD yr DISC
	Bond: PC: Add. Rec'd: Signed:	PARTIAL BID COMPLETE BID \$	2 ND yr 3 RD yr DISC
	Bond: PC: Add. Rec'd: Signed:	PARTIAL BID COMPLETE BID \$	2 ND yr 3 RD yr DISC
	Bond: PC: Add. Rec'd: Signed:	PARTIAL BID COMPLETE BID \$	2 ND yr 3 RD yr DISC

ALSO PRESENT: Rita Weiss, Elisa Medina, *Edie Bradley*, *Rebecca Husley* *RA*
RW *EM* *E.B.*

WILL COUNTY PURCHASING, 302 N. CHICAGO ST., JOLIET, IL. 60432, 814-740-4605
RITA WEISS, PURCHASING DIRECTOR

Attachment: award docs (16-349 : Awarding Bid for Medical Products for Sunny Hill Nursing Home)

 ORIGINAL

Rita Weiss
Will County Purchasing Department
302 N. Chicago Street, 2nd Floor
Joliet, IL 60432

9/28/16

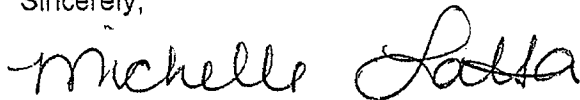
Reference: Medical Products Bid

Dear Rita Weiss:

Thank you for the opportunity to participate in the bid for Medical Products. While we were very excited to participate in this bid we have made the decision to decline. We do offer many of the products in this bid and feel we would have offered a competitive bid.

The contract terms appear to be very one sided. Briggs Healthcare is eager to work with organizations who are looking at building a lasting partnership that is mutually beneficial. If your contracting terms are negotiable or you can provide a contact person to work directly with on your bidding process, please consider Briggs Healthcare for future bids.

Sincerely,



Michelle Latta
Senior Project Coordinator, Contract Services

Attachment: award docs (16-349 : Awarding Bid for Medical Products for Sunny Hill Nursing Home)

SUNNY HILL

Nursing Home of Will County

ATTN: County Executive Larry Walsh
 County Board Speaker James Moustis
 FROM: Karen Isberg Sorbero, Administrator
 DATE: October 11, 2016

After carefully reviewing the bids that were received for the Medical Products Purchasing bid for Sunny Hill Nursing Home of Will County, it is my recommendation that the County of Will award the contract to the following bidders for the 89 medical product items bid for a FY2017 total (depending on usage):

Medline, Mundelein, IL	42 Items	\$ 64,502.12	Complete Bid	\$ 125,915.67
Pro Med, New Lenox, IL	31 Items	\$ 25,747.39	Partial Bid	\$ 126,804.71
McKesson, Golden Valley, MN	16 Items	<u>\$ 15,941.31</u>	Complete Bid	\$ 194,560.75
<u>Grand Total</u>	<u>89 Items</u>	<u>\$106,190.82</u>		

This split between the top 3 bidders is representative of a savings of \$19,724.85 over a single award to overall lowest bidder.

Please contact me if you have any further questions or concerns.

Thank you.

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		Medline Mundelein, IL		Professional Medical Inc New Lenox, IL		McKesson Richmond, VA		
ITEM#	UOM	QTY	COMPLETE BID		PARTIAL BID		COMPLETE BID	
1a	pr	12	\$ 6.50	\$ 78.00	\$ 13.84	\$ 166.08	\$ 10.32	\$123.84
2	ea	192	\$ 2.93	\$ 562.56	\$ 1.44	\$ 276.48	\$ 3.1100	\$597.12
3	bx	144	\$ 3.07	\$ 442.08	\$ 3.55	\$ 511.20	\$ 1.75	\$252.00
4	ea	480	\$ 1.00	\$ 480.00	\$ 0.390	\$ 187.20	\$ 0.3900	\$187.20
5	ea	4800	\$ 0.98	\$ 4,704.00	\$ 0.73	\$ 3,504.00	\$ 1.2600	\$6,048.00
6	ea	960	\$ 0.65	\$ 624.00	\$ 0.43	\$ 412.80	\$ 0.4900	\$470.40
7	ea	960	\$ 0.26	\$ 249.60	\$ 0.23	\$ 220.80	\$ 0.2600	\$249.60
8	ea	7200	\$ 0.010	\$ 72.00	\$ -	\$ -	\$ 0.0162	\$116.64
9	ea	7200	\$ 0.47	\$ 3,384.00	\$ 0.52	\$ 3,744.00	\$ 0.8068	\$5,808.96
10	rl	5040	\$ 0.10	\$ 504.00	\$ 0.19	\$ 957.60	\$ 0.1882	\$948.53
11	ea	384	\$ 0.08	\$ 30.72	\$ 0.16	\$ 61.44	\$ 0.12	\$46.46
12	ea	1440	\$ 0.09	\$ 129.60	\$ 0.40	\$ 576.00	\$ 0.1500	\$216.00
13	ea	3600	\$ 0.05	\$ 180.00	\$ 0.06	\$ 216.00	\$ 0.1632	\$587.52
14	ea	336000	\$ 0.009	\$ 3,024.00	\$ 0.015	\$ 5,040.00	\$ 0.0127	\$4,267.20
15	ea	1200	\$ 0.02	\$ 24.00	\$ 0.05	\$ 60.00	\$ 0.0388	\$46.56
16	ea	30000	\$ 0.34	\$ 10,200.00	\$ 0.57	\$ 17,100.00	\$ 0.5112	\$ 15,336.00
17	ea	2400	\$ 0.33	\$ 792.00	\$ 0.29	\$ 696.00	\$ 0.3636	\$872.64
18	ea	480	\$ 0.98	\$ 470.40	\$ 0.75	\$ 360.00	\$ 0.73	\$350.40
19	ea	96	\$ 0.72	\$ 69.12	\$ 0.59	\$ 56.64	\$ 0.65	\$62.11
20	ea	2880	\$ 1.17	\$ 3,369.60	\$ 1.25	\$ 3,600.00	\$ 1.3442	\$3,871.30
21	ea	600	\$ 0.27	\$ 162.00	\$ 0.26	\$ 156.00	\$ 0.3118	\$187.08
22	ea	7200	\$ 0.0121	\$ 87.12	\$ 0.19	\$ 1,368.00	\$ 0.0129	\$92.88
23	ea	3600	\$ 0.06	\$ 216.00	\$ 0.650	\$ 2,340.00	\$ 0.0778	\$280.08
24	ea	300000	\$ 0.013	\$ 3,900.00	\$ 0.0112	\$ 3,360.00	\$ 0.0114	\$3,420.00
25	ea	360000	\$ 0.0050	\$ 1,800.00	\$ 0.005348	\$ 1,925.28	\$ 0.0053	\$1,908.00
26	ea	120000	\$ 0.0065	\$ 780.00	\$ 0.00559	\$ 670.80	\$ 0.0061	\$732.00
27	ea	1200	\$ 0.990	\$ 1,188.00	\$ 0.79	\$ 948.00	\$ 1.5340	\$1,840.80
28	ea	300	\$ 0.1308	\$ 39.24	\$ 0.1108	\$ 33.24	\$ 0.1500	\$45.00
29	ea	3600	\$ 0.025	\$ 90.00	\$ 0.022	\$ 79.20	\$ 0.0217	\$78.12
30	ea	960	\$ 1.60	\$ 1,536.00	\$ 1.49	\$ 1,430.40	\$ 1.2355	\$1,186.08
31	ea	780	\$ 0.25	\$ 195.00	\$ 0.08	\$ 62.40	\$ 0.0973	\$75.89
32	ea	1200	\$ 0.46	\$ 552.00	\$ 0.50	\$ 600.00	\$ 0.5100	\$612.00

33	ea	720	\$	0.410	\$	295.20	\$	0.55	\$	396.00	\$	0.4600	\$331.20
34	ea	768	\$	0.315	\$	241.92	\$	0.300	\$	230.40	\$	0.3058	\$234.85
35	ea	17664	\$	0.098	\$	1,731.07	\$	0.36	\$	6,359.04	\$	0.2658	\$4,695.09
36	ea	396	\$	1.0283	\$	407.21	\$	0.88	\$	348.48	\$	1.0000	\$396.00
37	ea	1728	\$	0.2306	\$	398.48	\$	0.21	\$	362.88	\$	0.2538	\$438.57
38	ea	500	\$	0.0066	\$	3.30	\$	0.0075	\$	3.75	\$	0.0226	\$11.30
39	ea	240	\$	0.32	\$	76.80	\$	0.30	\$	72.00	\$	0.4117	\$98.81
40	ea	144	\$	0.12	\$	17.28	\$	-	\$	-	\$	0.1336	\$19.24
41	ea	384	\$	0.70	\$	268.80	\$	0.72	\$	276.48	\$	0.8730	\$335.23
42	ea	600	\$	0.89	\$	534.00	\$	0.75	\$	450.00	\$	1.1360	\$681.60
43	ea	360	\$	0.65	\$	234.00	\$	0.60	\$	216.00	\$	0.7415	\$266.94
44	ea	480	\$	0.410	\$	196.80	\$	0.55	\$	264.00	\$	0.4588	\$220.22
45	ea	420	\$	2.41	\$	1,012.20	\$	2.50	\$	1,050.00	\$	2.9430	\$1,236.06
46	ea	10400	\$	0.19	\$	1,976.00	\$	0.175	\$	1,820.00	\$	0.1941	\$2,018.64
47	ea	12000	\$	0.0073	\$	876.00	\$	0.00565	\$	678.00	\$	0.0073	\$876.00
48	ea	1200	\$	0.035	\$	42.00	\$	0.04093	\$	49.12	\$	0.1624	\$194.88
49	ea	1800	\$	0.76	\$	1,368.00	\$	0.26	\$	468.00	\$	0.3892	\$700.56
50	ea	1728	\$	0.060	\$	103.68	\$	0.09	\$	155.52	\$	0.0639	\$110.42
51	ea	1008	\$	0.0392	\$	39.51	\$	0.0275	\$	27.72	\$	0.0239	\$24.09
52	ea	744	\$	0.13	\$	96.72	\$	0.10	\$	74.40	\$	0.14000	\$104.16
53	ea	744	\$	0.13	\$	96.72	\$	0.07	\$	52.08	\$	0.1400	\$104.16
54	ea	240	\$	0.30	\$	72.00	\$	-	\$	-	\$	0.0800	\$19.20
55	ea	1200	\$	0.32	\$	384.00	\$	0.35	\$	420.00	\$	0.6833	\$8,019.96
56	ea	24000	\$	0.0884	\$	2,121.60	\$	0.138	\$	3,312.00	\$	0.1565	\$3,756.00
57	ea	12000	\$	0.0063	\$	75.60	\$	0.0318	\$	381.60	\$	0.0174	\$208.80
58	ea	5184	\$	0.02	\$	93.31	\$	0.01958	\$	101.50	\$	0.0114	\$59.10
59	ea	1728	\$	0.292	\$	504.58	\$	0.3004	\$	519.09	\$	0.3442	\$594.78
60	ea	6000	\$	0.138	\$	828.00	\$	0.06	\$	360.00	\$	0.1397	\$838.20
61	ea	96000	\$	0.0048	\$	460.80	\$	0.004625	\$	444.00	\$	0.0060	\$576.00
62	ea	2376	\$	0.7400	\$	1,758.24	\$	0.95	\$	2,257.20	\$	1.2650	\$3,005.64
63	ea	6912	\$	0.64	\$	4,423.68	\$	0.41000	\$	2,833.92	\$	1.99	\$13,727.23
64	ea	14400	\$	0.2733	\$	3,935.52	\$	-	\$	-	\$	0.1368	\$1,969.92
65	ea	17280	\$	0.0417	\$	720.58	\$	0.08680	\$	1,499.90	\$	0.0601	\$1,038.53
66	ea	4500	\$	0.2600	\$	1,170.00	\$	0.23	\$	1,035.00	\$	0.2600	\$1,170.00
67	ea	3120	\$	1.30	\$	4,056.00	\$	0.48	\$	1,497.60	\$	0.8800	\$2,745.60

68	ea	180000	\$ 0.0065	\$ 1,170.00	\$ 0.00559	\$ 1,006.20	\$ 0.0074	\$ 1,332.00
69	ea	1440	\$ 2.8100	\$ 4,046.40	\$ 3.00000	\$ 4,320.00	\$ 5.3400	\$ 7,689.60
70								
D	ea	24	\$ 22.40	\$ 537.60	\$ -	\$ -	\$ 43.39	\$ 1,041.36
E	ea	24	\$ 25.45	\$ 610.80	\$ -	\$ -	\$ 49.1200	\$ 1,178.88
F	ea	24	\$ 27.87	\$ 668.88	\$ -	\$ -	\$ 56.4200	\$ 1,354.08
G	ea	24	\$ 33.28	\$ 798.72	\$ -	\$ -	\$ 61.8700	\$ 1,484.88
71								\$ 0.00
M	ea	360	\$ 10.02	\$ 3,607.20	\$ 11.96	\$ 4,305.60	\$ 8.3100	\$ 2,991.60
L	ea	360	\$ 15.90	\$ 5,724.00	\$ 11.96	\$ 4,305.60	\$ 9.5300	\$ 3,430.80
72	ea	420	\$ 3.987	\$ 1,674.41	\$ -	\$ -	\$ 4.51	\$ 1,894.20
73	ea	180	\$ 5.324	\$ 958.32	\$ -	\$ -	1.0000	\$ 180.00
74	ea	180	\$ 4.262	\$ 767.16	\$ -	\$ -	3.4200	\$ 615.60
75	ea	360	\$ 4.980	\$ 1,792.80	\$ -	\$ -	\$ 4.4700	\$ 1,609.20
76	ea	360	\$ 3.92	\$ 1,411.20	\$ -	\$ -	\$ 5.0000	\$ 1,800.00
77	ea	720	\$ 5.792	\$ 4,170.24	\$ -	\$ -	\$ 3.5000	\$ 2,520.00
78	ea	1800	\$ 0.310	\$ 558.00	\$ -	\$ -	\$ 0.2600	\$ 468.00
79	ea	1800	\$ 1.34	\$ 2,412.00	\$ 0.7318	\$ 1,317.24	\$ 4.5100	\$ 8,118.00
80	ea	600	\$ 3.9867	\$ 2,392.02	\$ -	\$ -	\$ 4.6600	\$ 2,796.00
81	ea	564	\$ 4.262	\$ 2,403.77	\$ 9.50	\$ 5,358.00	\$ 10.1300	\$ 5,713.32
82	ea	576	\$ 1.627	\$ 937.15	\$ 5.00	\$ 2,880.00	\$ 8.1300	\$ 4,682.88
83	ea	2160	\$ 4.98	\$ 10,756.80	\$ 6.75	\$ 14,580.00	\$ 9.5800	\$ 20,692.80
84	ea	2160	\$ 2.49	\$ 5,378.40	\$ 3.75	\$ 8,100.00	\$ 8.5300	\$ 18,424.80
85	ea	2592	\$ 0.98	\$ 2,540.16	\$ 0.7318	\$ 1,896.83	\$ 1.0800	\$ 2,799.36
1b	ea	12	\$ 3.75	\$ 45.00				
Award Amount - Split				\$ 125,915.67		\$ 126,804.71		\$ 194,560.75
				\$ 64,502.12		\$ 25,747.39		\$ 15,941.31
2ND YR %				2%		0%		0%
3RD YR %				3%		3%		2%
DISCOUNT				0%		0%		0%
2nd Yr Split			\$ 65,792.16	\$ 25,747.39	\$ 107,480.85			
3rd Yr Split			\$ 67,765.93	\$ 26,519.81	\$ 110,545.87			

\$106,190.81

Attachment: award docs (16-349 : Awarding Bid for Medical Products for Sunny Hill Nursing Home)