



**RESOLUTION OF THE COUNTY BOARD
WILL COUNTY, ILLINOIS**

Authorizing the County Executive to Negotiate with Broker/Consultant for Health, Dental, Vision and Related Insurance Benefit Plans

WHEREAS, AON Risk Services, Inc. is currently the insurance broker/consultant for the County of Will to procure in the marketplace appropriate and competitive insurance coverages for Health, Dental, Vision and Related Insurance Benefit Plans, and administrative services; and

WHEREAS, the Director of Human Resources had directed that a Request for Qualifications be developed and released for these Professional Services; and

WHEREAS, the County received five (5) responses to the Request for Qualifications; and

WHEREAS, the Brokerage Services Interview Team was established and conducted in-depth interviews and presentations with four (4) respondent firms; and

WHEREAS, the Brokerage Services Interview Team has ranked Marsh McLennan Agency as its first candidate, based on pricing and technical expertise. Alliant Insurance Services, Chicago, IL was ranked as the second choice.

WHEREAS, the Brokerage Services Interview Team recommends that negotiations be entered into with the first ranked vendor Marsh, McLennan Agency, Schaumburg, IL for the County's broker/consultant for Health, Dental, Vision and Related Insurance Benefit Plans; and

NOW, THEREFORE, BE IT RESOLVED, that Will County Board hereby authorizes the County Executive to enter into negotiations with Marsh McLennan Agency at a fair and reasonable compensation, taking into account the estimated value, scope, complexity and professional nature of the services to be rendered. If said negotiations with the first ranked Marsh McLennan Agency prove unsuccessful, then negotiations with Marsh McLennan Agency should cease and negotiations should begin with the second ranked firm Alliant Insurance Services.

BE IT FURTHER RESOLVED, by the Will County Board as follows:

- 1) These lines of coverage include, but are not limited to Health, Dental, Vision and Related Insurance Benefit Plans and administrative services, and for consulting on other related management issues which may arise.
- 2) This initial award is for the period of three years. Work on subsequent annual renewals is to begin no later than May 1st for each subsequent year.
- 3) That all resolutions in conflict with this resolution are repealed to the extent of the conflict.

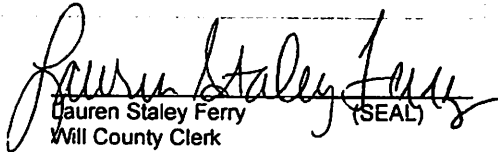
BE IT FURTHER RESOLVED that the Preamble of this Resolution is hereby adopted as if fully set forth herein. This Resolution shall be in full force and effect upon its passage and

approval as provided by law.

Adopted by the Will County Board this 20th day of April, 2023.

AYES: Deane-Schlottman, VanDuyne, Ogalla, Pretzel, Butler, Newquist, Balich, Richmond, Parker, Williams, Diaz, Coleman, Logan, Freeman, Revis, Mitchell, Ortiz, Berkowicz, Mueller, Costa, Traynere
ABSENT: Winfrey

Result: Approved - [Unanimous]


Lauren Staley Ferry (SEAL)
Will County Clerk

Approved this 25th day of APRIL, 2023.


Jennifer Bertino-Tarrant
Will County Executive



MEMO

WILL COUNTY, ILLINOIS

PURCHASING DEPARTMENT

JENNIFER BERTINO-TARRANT
WILL COUNTY EXECUTIVE

KEVIN LYNN
DIRECTOR

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County Office Building
302 N. Chicago Street
Joliet, IL 60432

TO: County Board

FROM: Kevin Lynn

DATE: Wednesday, March 29, 2023

RE: 2023-50B Brokerage Services RFQ

On Tuesday, February 14, 2023 five (5) responses were received to a Request for Qualifications released for Brokerage Services for Health, Dental, Vision and Related insurances as listed below:

Alera Group,	Chicago, IL
Marsh McLennan Agency,	Schaumburg, IL
Alliant Insurance Services	Chicago, IL
AON	Chicago, IL
Vista National Insurance Group	Oak Brook, IL

A selection team, comprised of the Director of Human Resources Denise Maiolo, Budget Director ReShawn Howard, Assistant Director of Human Resources Regina Malone, Benefits Manager Rosie Avila and Chief Legal Counsel Colette Safford reviewed and individually ranked each response.

On Tuesday, March 7, 2023, and Friday, March 11, 2023 interviews were held of the four (4) qualified responses. The selection team met and discussed individual rankings, interviews and overall proposals and have concluded the top two (2) responses be listed as follows:

Marsh McLennan Agency
Alliant Insurance Services

The selection team recommends that negotiations be entered into with the first ranked vendor, **Marsh McLennan Agency**. If negotiations should fail, then they should cease with the first selected vendor and move to the second ranked vendor, Alliant Insurance Services. These negotiations will be conducted by the County Executive Chief of Staff Mike Mahoney, Director of Human Resources Denise Maiolo and Budget Director ReShawn Howard.

BID TABULATION FOR

Bid: #2023-50B Brokerage Service RFQ

DUE: 2-14-2023, 4:00 PM

BIDDER INFORMATION	CONTACT INFORMATION	REQUIREMENTS
Alera Group Chicago, IL	Carl DeMello carl.demello@alergroup.com	Copies/Digital: ^{No Digital} Y <input checked="" type="radio"/> N References (min 5) Yes Signed RFQ: <input checked="" type="radio"/> Y <input type="radio"/> N Prime Contractor: <input checked="" type="radio"/> Y <input type="radio"/> N Addenda Rec'd: Y <input checked="" type="radio"/> N
Assurance Agency MARSH MCLENNAN AGENCY Schaumburg, IL	Bobby Dufkis Robert.Dufkis@marshmz.com	Copies/Digital: ^{Digital copy} <input checked="" type="radio"/> Y <input type="radio"/> N References (min 5) Yes Signed RFQ: <input checked="" type="radio"/> Y <input type="radio"/> N Prime Contractor: <input checked="" type="radio"/> Y <input type="radio"/> N Addenda Rec'd: <input checked="" type="radio"/> Y <input type="radio"/> N
Alliant Insurance Services Chicago, IL	Reeve Formell reeve.formell@alliant.com	Copies/Digital: <input checked="" type="radio"/> Y <input type="radio"/> N References (min 5) Yes Signed RFQ: <input checked="" type="radio"/> Y <input type="radio"/> N Prime Contractor: <input checked="" type="radio"/> Y <input type="radio"/> N Addenda Rec'd: <input checked="" type="radio"/> Y <input type="radio"/> N
AON Chicago, IL	Michelle Nunemaker Michelle.Nunemaker@AON.com	Copies/Digital: <input checked="" type="radio"/> Y <input type="radio"/> N References (min 5) Yes Signed RFQ: <input checked="" type="radio"/> Y <input type="radio"/> N Prime Contractor: <input checked="" type="radio"/> Y <input type="radio"/> N Addenda Rec'd: <input checked="" type="radio"/> Y <input type="radio"/> N
Vista National Insurance Group Oak Brook, IL	Disqualif.ed -no references-	Copies/Digital: <input checked="" type="radio"/> Y <input type="radio"/> N References (min 5) no Signed RFQ: Y <input type="radio"/> N Prime Contractor: Y <input type="radio"/> N Addenda Rec'd: Y <input type="radio"/> N
		Copies/Digital: Y <input type="radio"/> N References (min 5) Signed RFQ: Y <input type="radio"/> N Prime Contractor: Y <input type="radio"/> N Addenda Rec'd: Y <input type="radio"/> N

Attachment: Award Docs 2 (23-116 : Brokerage Services for Insurance)